



SmartStart

BENEFITS:

- Faster deployment accelerates ROI
- Optimal design, implementation and performance
- Reduced impact to network and critical applications
- Hands-on experience from Crossbeam professionals

THE PROACTIVE APPROACH TO SUCCESS

Getting off to a good start is critical with any project, but even more so when you are protecting your critical business information. No matter how capable your team is, having expert assistance involved at the outset of your deployment can ensure your security solution is implemented quickly and optimally from the beginning.

In an era where resource allocation and sound budget utilization is critical, Crossbeam is proud to offer our customers the opportunity to minimize deployment time and maximize return on investment utilizing our formalized packaged Professional Services offerings.

SmartStart allows customers to choose to have their new Crossbeam products designed, architected, and installed professionally by Crossbeam experts. The installation and deployment services offered in the SmartStart packages are an exceptional compliment to our award-winning products.

SmartStart is specifically designed for organizations with a new implementation of a single application.

WHY CROSSBEAM CONSULTING

Expert and Proven Processes

Accelerates deployment to meet time-to-service requirements and mitigates deployment risks through our proven delivery methodology.






Complete System Expertise

Certified Crossbeam consultants have in-depth knowledge and expertise with the best-in-class ISV applications.

Exceptional Knowledge Transfer

Delivers the highest quality possible reporting and documentation through standard and innovative knowledge transfer vehicles.

SmartStart Programs:

SmartStart Virtualized Firewall (VSX)	Check Point VSX	 Check Point SOFTWARE TECHNOLOGIES LTD.
SmartStart Next Generation Firewall	Check Point Security Gateway R75	 Check Point SOFTWARE TECHNOLOGIES LTD.
	McAfee Firewall Enterprise	 McAfee
SmartStart IPS	Sourcefire 3D Sensor IPS	 SOURCEfire
SmartStart Web & Database Application Firewall	Imperva SecureSphere	 IMPERVA

For questions or more information regarding Crossbeam SmartStart or other Crossbeam Consulting services please contact us at ps@crossbeam.com

SmartStart Methodology:

Data security and high availability are unquestionably critical for today's businesses. Therefore, eliminating risks to your network and critical applications is essential for any successful implementation and deployment. To ensure success, Crossbeam's Professional Services Team will apply its proven five (5) phase methodology including:

- Architectural Design
- Installation, Configuration and Test
- Implementation and Migration
- Post-migration Monitoring Support
- Documentation

Phase	Description	Purpose	Crossbeam Consultant
1	Architectural Design	Ensure all site preparation and pre-requisite activities are complete	Provides design and configuration recommendations prior to the installation and configuration
2	Installation, Configuration and Test	Determine cutover readiness and finalize implementation activities	Provides assessment of the migration risks and operational impact
3	Implementation and Migration	Successfully migrate into production network during a pre-scheduled maintenance window	Assists with troubleshooting and issue resolution
4	Post-migration Monitoring Support*	Validate a successful migration and implementation	Assists with issues and performs system orientation and knowledge transfer
5	Documentation	Provide multiple levels of information for different target audiences	Provides an Executive Summary, OSI Diagrams, Configurations and 10 KPI's for ongoing health

* Formal user training and management system integration is not included within this engagement, but are available through other programs.

SmartStart Timeframes:

SmartStart Programs are delivered in a single onsite engagement and require five (5) consecutive weekdays for completion. The following is the typical schedule of phases and milestones.

Phase	Description	Duration	Timeframe	Location
1	Architectural Design	1/2 day	Day 1	Onsite
2	Installation, Configuration & Test	2 days	Day 1 - Day 3	Onsite
3	Implementation and Migration	1/2 day	Day 3* *during an after-hours maintenance window	Onsite
4	Post-migration Monitoring Support	1 day	Day 4	Onsite
5	Documentation	1/2 day	Day 5	Remote

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ABOUT CROSSBEAM

We improve the sophisticated networks of enterprises, government agencies, and service providers by architecting platforms that are more adaptable, high-performing, reliable, and secure.